



BULGARIAN DEFENCE INDUSTRY ASSOCIATION

2019

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ARCUS CO



219, Vassil Levski Str., 5140-Lyaskovets, Bulgaria
tel.: +359 619 23134
fax: +359 619 221 23
e-mail: marketing@arcus-bg.com,
www.arcus-bg.com



2 "Poeto" str., Industrial Zone, 2230 Kostinbrod, Bulgaria
Tel.: +359 2 439 90 88, Fax: +359 2 439 06 11
e-mail: sales@marsarmor.com
https://www.marsarmor.com/

MARS Armor Ltd.



24 - 25

8 - 9

Arsenal 2000 JSCo



Arsenal 2000 JSCo. -
General Trade Representative of Arsenal JSCo.
100, Rozova Dolina St., 6100 Kazanlak, Bulgaria
Tel.: +359 431 50 000; +359 431 63 740
Fax: +359 431 50 001; +359 431 63 783
arsenal2000@arsenal2000.com; www.arsenal2000.com



8 Drazki Str, 9000 Varna, Bulgaria
Tel.: +35952602074, : +35952739721,
Fax: +35952632963, +35952739747
e-mail: info@dolphin1.bg, office@dolphin1.bg,
Web: www.dolphin1.bg

MTG - Dolphin plc



26 - 27

10 - 11

Arsenal JSCo



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Tel.: +359 431 50 000; +359 431 63 740
Fax: +359 431 50 001; +359 431 63 783
arsenal2000@arsenal2000.com; www.arsenal2000.com



Hi-Tech Industrial Park "Opticoelectron"
4500 Panagyurishte, Bulgaria
Phone: +359 357 64 183; +359 357 62 254,
Fax: +359 357 64 115
e-mail: oeg@opticoel.com;
URL: http://www.opticoel.com

OPTICOELECTRON GROUP JSC



28 - 29

12 - 13

BIEM JSC



15-17 Belovodski Pat Str., 1616 Sofia, Bulgaria
tel.: +359 2 9170 202; fax: +359 2 9170 240
e-mail: biem@biem.biz
website: http://www.biem.biz



65 Zahari Stoyanov Str., 4500 Panagyurishte, Bulgaria
Tel.: +359/357/6 41 25 - Secretary
Tel.: +359/357/6 06 10 - Marketing and Sales Department
Fax: +359/357/6 30 97
e-mail: optix@optixco.com, web: www.optixco.com

OPTIX JSC



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14 - 15

DUNARIT CORP.



BULGARIA, 7000 Ruse, POB 12
tel.: +359 82 811 520, fax: +359 82 811 530,
Switchboard: +359 82 811 555
e-mail: office@dunarit.com
www.dunarit.com



18 Prespa St., 2000 Samokov, Bulgaria
Tel.: +359 722 68 201
Fax: + 359 722 66 337
Email: office@samel90.com
www.samel90.com

SAMEL-90 PLC



32 - 33

16 - 17

ELECTRON CONSORTIUM JSC



1, "Kukush" Str., Entel-000 building, 3rd fl, Sofia 1309
Tel.: +359 2 822 32 39, +359 2 920 81 60,
Fax: +359 2 821 13 60
e-mail: office@electron-bg.eu, Web: www.electron-bg.eu



256, Vl. Varnentchik Blvd., 9009 Varna, Bulgaria
Executive Director
Tel.: +359 52 500 535; Fax: +359 52 500 545
E-mail: office@tchernomore.com
Marketing: Tel.: +359 52 500 532; Sales: Tel. +359 52 500 523
E-mail: marketing@tchernomore.com www.tchernomore.com

TCHERNO MORE CO



34 - 35

18 - 19

EXPAL Bulgaria JSC



kv. Charkovo, POB 67, 5300 Gabrovo, Bulgaria
Tel.: + 359 66 81 98 98
Fax: + 359 66 80 16 99
e-mail: expal-bg@expal.biz



40, Stanislav Dospevski Str.,
"Levski-G", 1836 Sofia, Bulgaria
Tel.: +359 2 946 59 57, 806 27 76,
Fax: +359 2 946 55 85
e-mail: terem@nat.bg,
Web: www.terem.bg

TEREM SHC



36 - 37

20 - 21

HIGH-TECH IMS LTD.



67, Shipchenski prohod Str., 1574 Sofia, Bulgaria
Tel.: (+359 2) 46 26 200, Fax: (+359 2) 46 26 300
e-mail: stvims@yahoo.co.uk,
Web-site: http://high-tech-ims.com



13, General Parensov Str., 1000 Sofia Bulgaria
tel.: +359 2 4396508; fax: +359 2 439 65 09
e-mail: office@transmobile.eu
website: www.transmobile.eu

TRANSMOBIL Ltd



38 - 39

22 - 23

International Armored Group



Pl. Zahari Zograf, 1st Floor,
Samokov 2000, Sofia obl.
www.interarmored.com
e-mail: info@interarmored.com



88 Ianko Sakazov Blvd., 1504 Sofia, Bulgaria
Tel.: + 359 2 943 49 90, + 359 2 943 49 71
Fax: + 359 2 943 32 79
e-mail: addresses: videx@videx.bg, office@videx.bg
Web site: www.videx.bg

VIDEX JSC



40 - 41



Company management

Banko Bankov, M. Sc. Eng. - Executive Director
Docho Karaivanov, M. Sc. Economic - Chairman of the Board
Trifon Trifonov, M. Sc. Eng. - Chief Engineer



Banko Bankov, M. Sc. Eng.
Executive Director



Overview

ARCUS Co. has over 50 years experience in research, development and manufacture of defence related products. The company employs approximately 2500 employees. 120 engineers work on research and development projects.

ARCUS Co. specializes in development, production and supply of defence products of the following groups:

Main products

- Ammunition for medium caliber automatic guns: 30x165mm and 23x152mm
- Grenades for Grenade Launchers cal.30mm VOG-17; 40mm VOG-25; 40x46mm NATO; 40x53mm NATO
- Grenade Launchers cal. 40x46mm NATO and 40mm for VOG-25
- Small Firearms: 9x19mm pistols
- Impact Fuzes for artillery ammunition, mortar bombs, rockets and air bombs
- Proximity Fuzes for mortar and artillery ammunition.

Certificates

ARCUS Co. is certified for full compliance with ISO-9001:2015 and NATO AQAP-2110 Quality Standards.



The production offered by Arsenal 2000 JSCo is designed, manufactured and controlled in accordance with the requirements of NATO Allied Publication-AQAP 2110 and ISO 9001.

The Arsenal Quality Management System is certified by the MoD for compliance with AQAP 2110 - for military production, and by LRQA for compliance with ISO 9001 - for civilian production.



Participation in world-famous exhibitions.



Company management

Overview

Arsenal 2000 JSCo is a holding structure of several companies and is officially licensed by the Government of the Republic of Bulgaria for supply in military equipment. The company is specialized in supply and investment in defence-related products and dual use goods. Arsenal 2000 JSCo has full license for international trade No 11.00-775-1/27.01.2015 and registration for broker services and transfer of defence-related products. The company is 100% privately owned with 20 years of experience in the defence field.

Our mission is to be a market leader in the industry segments, striving to meet the increasing and diversified demands of our customers. Our focus is to establish lasting business relationships with our clients. Traditionally Arsenal 2000 JSCo. participates in all major exhibition events and trade fairs worldwide, promoting product durability and reliability within the security and defense international market concept.

Partners and clients:

Government and private structures from Europe, Middle East, South and East Asia Pacific, Africa, North and South America.

Areas of activity:

- Investment in defence manufacturing and software;
 - Import, export and re-export of defense related products;
 - Transfer of technologies, know- how and supplemental services;
- The company supplies:**
- Small arms and artillery systems
 - Ammunition and components
 - Pyrotechnic military products
 - Civil production - tooling, hunting and sport weapons and ammunition.



Hristo Ibouchev,
Executive Director



Stanil Stanilov,
Executive Director



5.56x45 mm and 7.62x39 mm
Assault Rifles

7.62x51 mm and 7.62x54 mm
Machine Guns

60 mm, 81 mm, 82 mm
and 120 mm Mortar Bombs

Small Caliber Ammunition

40 mm Grenade
Launchers

40x46 mm Grenade Launchers

Components

30 mm Rounds for AGS-17
AG-17A, AGS-30 and AGL-30M

Mortars

60 mm
Commando Mortar

60 mm, 81 mm
and 82 mm Mortars

40 mm and 40x46 mm Low Velocity Rounds

Hand Grenades

Company management

Nikolay Ibushev,
General Director



ARSENAL JSCo was founded in 1878.
Employees: over 10000.

Main subject of activity:

ARSENAL J.S.Co.is a distinguished multi-functional infra-structural Company with leading positions in the National Economics and with great experience in design, manufacturing, engineering and trade of small arms and artillery armaments, recoilless anti-tank systems, small arms and artillery ammunition, rounds for underbarrel, revolver and anti-tank grenade launchers, different types of hand grenades, primers, powders, pyrotechnic products, hunting and sport weapons and ammunition, cemented carbide tools, tips and inserts, casting, forging etc., as well as of main parts, assemblies and accessories of the products of other Defence Industry Companies. Performing a closed cycle of production - from the raw material up to the finished product and its full completion, Arsenal JSCo. produces as follows:

Small arms and artillery systems

- 9x18, 9x19 mm SHIPKA Sub-machine Guns;
- 5.56x45 mm and 7.62x39 mm ARSENAL Assault Rifles;
- 5.56x45 mm and 7.62x39 mm ARSENAL Light Machine Guns;
- 7.62x51 mm and 7.62x54 mm ARSENAL Machine Guns;
- 23x152 mm Air Defence Systems (for Land Forces and Navy);
- 40 mm and 40x46 mm Underbarrel & Multi-shot Grenade Launchers;
- 40x46 mm ARSENAL Stand-alone Grenade Launchers;
- 60 mm, 81 mm and 82 mm Mortars;
- Light & Heavy Anti-Tank Grenade Launchers.

Ammunition and components

- 5.56x45 mm, 7.62x39 mm, 7.62x51 mm, 7.62x54 mm, 9x18 mm and 9x19 mm Cartridges;
- 23x115 mm and 23x152 mm Rounds;
- 30x165 mm Rounds for Automatic Guns 2A42, 2A38, 2A72 and GSh-30 family;
- 30 mm Rounds for Automatic Grenade Launchers;
- 40 mm Rounds for Underbarrel and Multi-shot Grenade Launchers;
- 40x46 mm Rounds for Underbarrel, Multi-shot and Stand-alone Grenade Launchers;
- Ammunition for Light and Heavy Anti-Tank grenade launchers;
- 60 mm, 81 mm, 82 mm and 120 mm Mortar Bombs;
- Unguided Rockets ARS-8KOM;
- Hand Grenades: offensive, defensive; thermobaric; with irritant action; smoke; sound & flash;
- Different types of Fuzes;
- Percussion primers, Powders, Charges, etc.

Pyrotechnic military products.

Civil production - Tooling, hunting and sport weapons and ammunition.

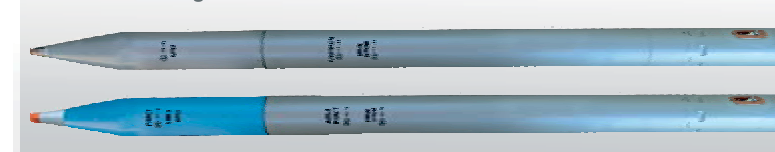
ARSENAL JSCo is officially licensed by the Government of the Republic of Bulgaria for trade in Military Equipment.

Business activities

- About 80% of the production is dealt on foreign markets;
- Business activities are mainly concentrated in the Middle East, South-East Asia, Africa, the USA;
- Production cooperation with the leading foreign manufacturers.

The Quality Management System in ARSENAL JSCo is structured and certified in accordance with the requirements of:
ISO 9001:2008 - for Civil Production;
NATO Publication - AQAP 2110 - for Military production.

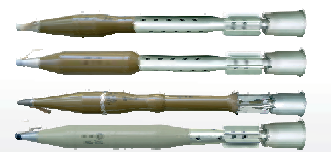
80 mm Unguided Aviation Rockets ARS-8KOM & ARS-8PRACT



Rounds for 23 mm and 30 mm Automatic Weapons



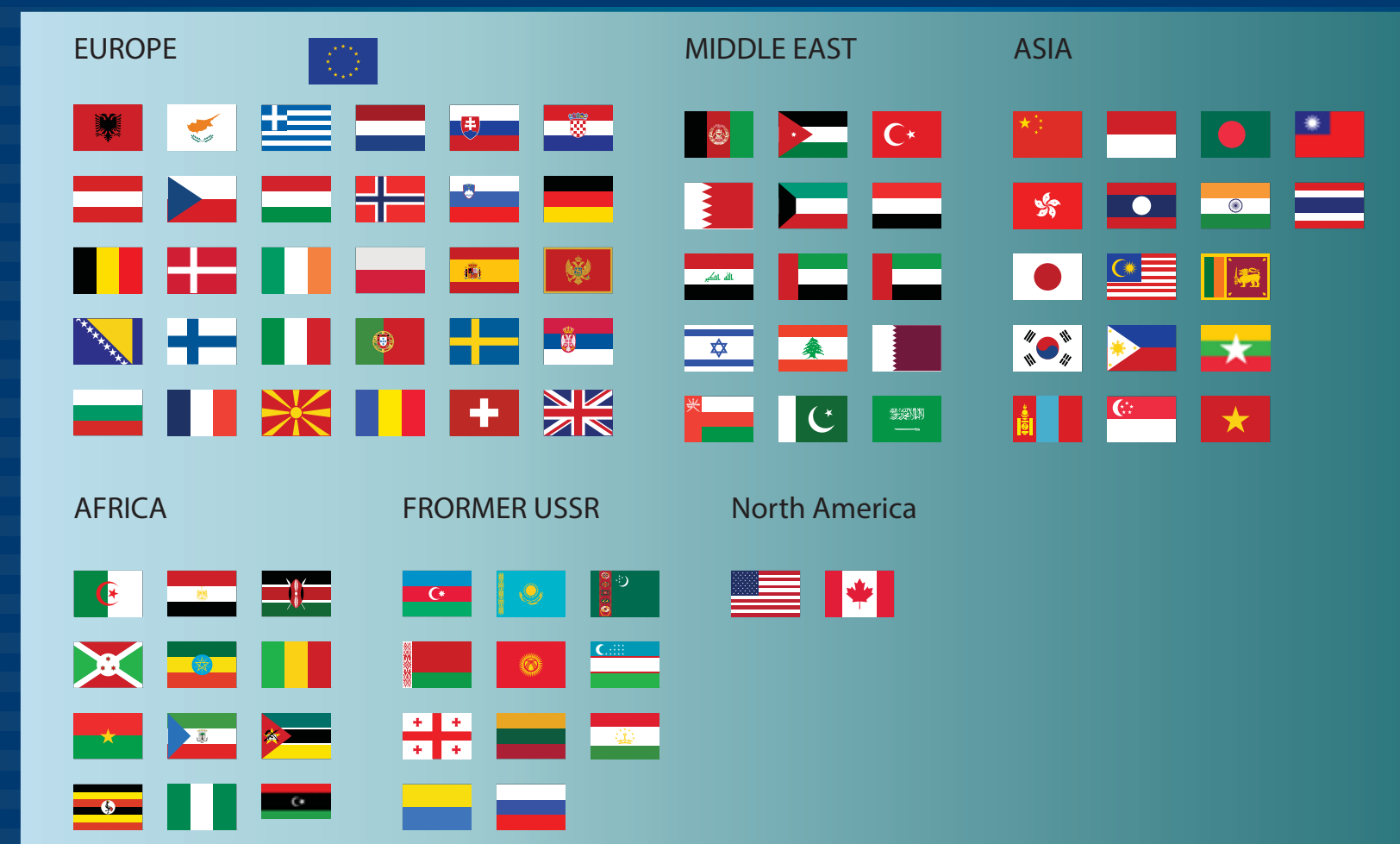
73 mm Rounds for 2A28



Recoilless Systems and Ammunition



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100, Rozova Dolina St., 6100 Kazanlak, Bulgaria
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Fax.: +359 431 50 001; +359 431 63 783
arsenal2000@arsenal2000.com; www.arsenal2000.com



Company management

Petar Mandjoukov
Chairman of Board of Directors and
Executive Director of BIEM Jsc.



Overview

Bulgarian Industrial Engineering and Management Jsc. (BIEM JSC.) since 2001-st is one of the leading, companies specialized in trade and industrial cooperation with defense-related products and dual-use items and technologies.
BIEM JSC. is a 100% private company owned by the experts with more than 50 years of experience in to the defense related business.
BIEM JSC. has full license for international trade with arms ¹ 03.09-4-1/25.02.2015 valid until 25.02.2020 and registration for broker services for arms and dual use goods and technologies.

Areas of activity

BIEM JSC. is specialized in the following activities:

- Import, export and re-export of defense related products;
- Maintenance, technical testing, repair-works, modernization and upgrade of military equipment, delivery of spare parts, tools and accessories, repair and test equipment, documentation and expert services;
- Licensing and engineering activities including transfer of technologies and "know-how", technical assistance and training in the field of the installation and the modernization of special objects and technologic production lines, service and repairs of special products and systems.

A priority in to the activities of BIEM JSC. is the capability to supply a full range and all kinds of spare parts, units and final articles in the following main areas:

- Armored vehicles and their armaments, simulators, equipment and ammunition;

- Air defense: AA-missile complexes, AD-artillery and radar systems, simulators and ammunition;
- Light and heavy armaments, ammunition;
- Field artillery, missile systems and ammunition for both;
- Fighter/ transport aircraft, multipurpose helicopters, simulators, equipment, ammunition;
- Communications, SIGINT, CRYPTO and electronic warfare equipment and technologies.

BIEM JSC. is characterized by very good flexibility and efficiency in executing the ongoing contracts, as well as in planning and performing short and long-term market policy and strategies. The company looks forward and welcomes new ideas and joint projects in perspective areas of activities.

Experience in the past

Since the last century, BIEM JSC. has been executing contracts for supply of technical

military production, armament and ammunition, as well as engineering projects for countries in EMEA and the former Soviet Republics.

PARTNERS AND CLIENTS:

Defense related government structures of Algeria, Bulgaria, Egypt, Serbia, Turkey, etc. Other institutions and companies from Europe, Asia and Africa.

International cooperation

BIEM JSC. maintains traditionally a good cooperation with producers and suppliers in the field of the production of defense-related products and dual-use items and technologies from Belarus, Bulgaria, Czech Republic, Hungary, Poland, Romania, Russia, Serbia, Slovakia, Ukraine, etc.

Certificates

BIEM JSC. is certified according ISO 9001:2008



Company management

Eng. Petar Petrov
Executive Director (CEO)



Overview

Dunarit Corp. is a specialist in the development and production of aerial, artillery and engineer ammunitions, industrial charges, demilitarization and disposal of ammunitions.

Main products

AERIAL AMMUNITIONS

- FAB 500M62 High Explosive Bomb
- BETAB 500TA Concrete-piercing Bomb
- OFAB 500 i 62 PF High Explosive Fragmentation Bomb
- Thermobaric High Explosive Fragmentation Bomb
- OFAB 250-270 High Explosive Fragmentation Bomb
- OFAB 100-120TB Thermobaric High Explosive Fragmentation Bomb
- OFAB 100-120 High Explosive Fragmentation Bomb
- OFAB 100-120 PF Pre-fragmented Bomb

- OFAB 100-130 High Explosive Pre-Fragmented Bomb
- OFAB 100NB. High Explosive Fragmentation Bomb
- P 50-75 D Practice bomb
- P 50-75 N Practice bomb
- P-50-75 Practice bomb
- A i V-AA2 Fuze
- S-8 KOM Air-Launched Unguided Rocket

ARTILLERY AMMUNITIONS

- 122mm round with HE shell for howitzer D-30 and self-propelled howitzer 2S1
- 100mm round with frag projectile used with 100mm field gun model 1944, tank gun D100, D1002S and BS-3
- 120mm HE mortar round
- 120mm smoke mortar round
- 82mm HE mortar round
- 82mm smoke mortar round
- 81mm HE mortar round
- 81mm smoke mortar round

- 60mm HE mortar round
- 60mm smoke mortar round
- 57mm round with frag grenade and tracer for automatic gun S60
- Round OG - 7

ENGINEER AMMUNITIONS

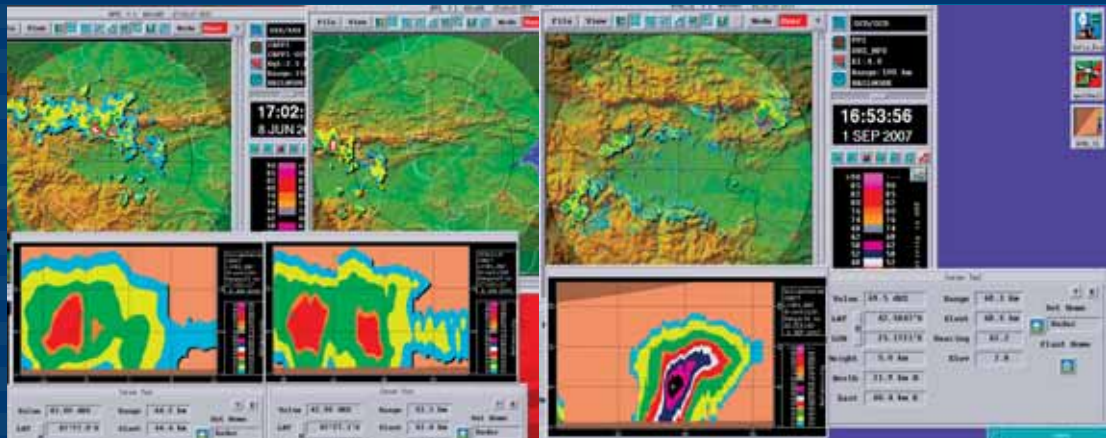
- Offensive hand grenade RGD-5
- Defensive hand grenade RGO-78
- Shaped-charges in pyroceramic or plastic body
- Waterproof detonating cord
- Compacted explosive charges
- Antihail rocket
- Cast Boosters
- Seismic booster TL-500

DEMILITARIZATION OF AMMUNITIONS

- Aerial ammunitions
- Artillery ammunitions
- Engineer ammunitions
- Thermal destruction of small caliber ammunitions and detonating devices

Certificates

Dunarit Corp.'s Integrated Management System is certified as conforming to the requirements of ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007 and NATO allied quality assurance publication- AQAP 2110.



Company management

Dr. Eng. Ivan Stoyanov
Executive Director



Overview

"Electron Consortium" JSC has a long term experience in research, development and manufacturing of special electronics. The company has highly-qualified specialists in the field of communication equipment, radars and control systems, which allows the integration of target workgroups for specific orders. "Electron Consortium" JSC has research and development facilities, equipped with modern measuring equipment, and highly technological production facilities for assembling PCBs, including SMD assembly and lead-free technologies.

Main products

- Communication equipment
- Radar equipment
- Control systems
- Radio counter-action
- Specialized software

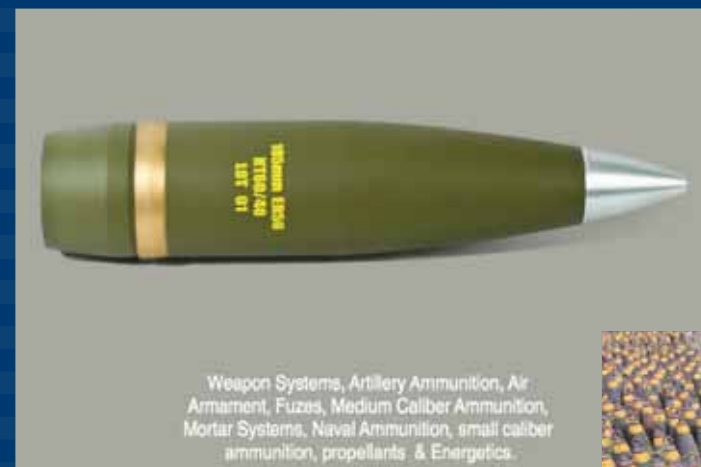
"Electron Consortium" JSC is specialized in the development, manufacturing, supply and integration of specialized electronics, such as:

- Complex mobile communication stations for the needs of the Bulgarian army
 - Meteorological radars
 - Hail suppression system
 - TCP/IP communication networks
 - Specialized radio communication equipment
 - Photovoltaic systems and LED lighting systems
 - Non-standard technological equipment
- The manufacturing capabilities of "Electron Consortium" JSC include:
- Assembly of PCBs, modules and whole products
 - Ohree Pick&Place automatic machines for SMD assembly
 - Reflow oven

- Lead-free technologies
 - Climatic and mechanical testing
- "Electron Consortium" JSC has a full license issued by the Government of Republic of Bulgaria for foreign trade with military goods.

Certificates

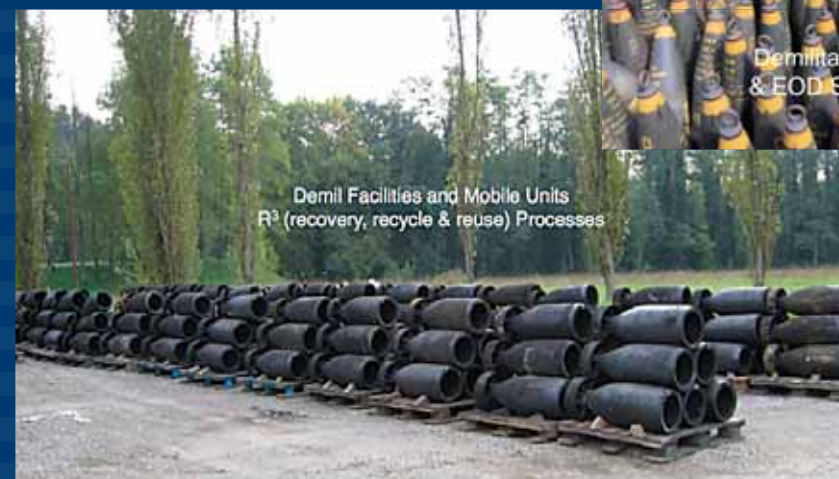
"Electron Consortium" JSC has a working quality control system and is ISO 9001:2015 certified by Bureau Veritas.



Weapon Systems, Artillery Ammunition, Air Armament, Fuzes, Medium Caliber Ammunition, Mortar Systems, Naval Ammunition, small caliber ammunition, propellants & Energetics.



Demilitarization & EOD Services



Demil Facilities and Mobile Units R³ (recovery, recycle & reuse) Processes



Company management

Eng. RADA MARKOVA
Executive Director



Main activities

Expal Bulgaria JSC is a special manufacturer of:

- Industrial explosives;
- Charging of ammunitions;
- Utilization of ammunitions.

Production list includes:

- Powder explosives;
- ANFO explosives;
- Bulk explosives;
- Pressed and cast boosters;
- Hand grenades;
- Filling of ammunitions with HE and WP;

All products have CE Quality Certificate;

Company

EXPAL Bulgaria JSC is part of MAXAM Group, the leading Industrial Group in:

- Development, manufacture and sale of civil explosives and initiation systems for the mining, quarry and infrastructure industries
- Production of chemicals and fertilizers
- Hunting cartridges and gunpowder for sporting use
- Products for the defence industry
- Energy and environmental consulting

MAXAM Group is formed by more than 140 companies with over 6.000 employees worldwide and production facilities in more than 40 countries.

EXPAL is the Defence Business Unit of MAXAM Group and with a wide and complete range of

ammunition products is also main a provider of maintenance and modernization services and of integrated logistics support for vehicles and aeronautical systems. With facilities in Bulgaria, Spain, Denmark, Italy, Belarus and USA, EXPAL is one of the most relevant companies for Demilitarization Services and Soil Remediation. EXPAL Bulgaria JSC owns technical facilities, technological knowledge, logistic capacities and a big experience in providing services for the safety, secure and environmentally friendly disposal of all kind of NATO and Warsaw artillery.

The modern equipment and processes allows also the recovery, recycle and reuse (R³) of the ammunition energetic components for the production of civil explosives.

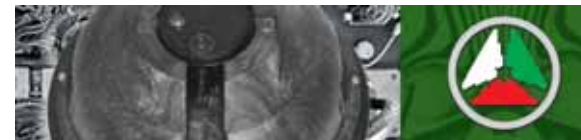
Today, the company has one of the most

modern demilitarization and utilization facilities in Europe, and the experience of an engineering team with more than 25 years experience in such kind of activities.

EXPAL Bulgaria JSC owns technical capacities and experience for the production of High Explosive products and components by pressing and casting of TNT, RDX and Composition-B, as well for the loading of White Phosphorous ammunition and components.

Certificates

EXPAL Bulgaria JSC is certified in accordance with the international standards ISO 9001:2015; ISO 14001:2015; OHSAS 18001:2007, AQAP 2110



Company management

Acad. Stefan Vodenicharov



Overview

"HIGH-TECH IMS" LTD is one of the leading organizations in Bulgaria in the field of national security and defence. Team of scientists and specialists of the company, working in various fields of the engineering sciences, has a long-years experience in creating, development and manufacturing of high-tech security and defence systems and products.

Company activities

"HIGH-TECH IMS" LTD activities in the field of security and defence are connected with creating, development and manufacturing of high-tech products and systems for:

- Protection against invasion by water, air and land;
- Counteraction to terrorist operations;
- Modernization of existing defence products.

Main products

The main defence products of HIGH-TECH IMS LTD are:

Products and systems against invasion by water:

- Family of sea mines (anti-invasion mines, bottom mines, diversion ("Limpet") mines);
- High-tech underwater fuses for existing explosive devices and mines;
- Underwater anti-diversion devices;
- Underwater grenades;
- Hydro-acoustic management systems;
- Mine-laying equipment.

Products and systems against invasion by land and air:

- Family of anti-tank mines;
- Family of anti-helicopter mines;
- High-tech fuses for existing anti-tank mines;
- Remote controlled ignition systems;
- Armors for light and heavy armored vehicles;
- Means for personnel individual protection.

Products and systems against terrorist action:

- Systems for protection of harbors against underwater and surface terrorist attacks;
- Guard systems for protection of important sites and border areas;
- Means for protection of helicopters against RPGs;
- Family of hand grenades for terrorists catching and hostage saving operations;
- Equipment for explosive devices detection;
- Means for individual armor protection of anti-terrorism units officers.

Certificates

HIGH-TECH IMS LTD is certified in compliance with ISO 9001:2008.



Company management

Dr. Anton Stefov
President & CEO



Overview

International Armored Group is a quality conscious armored vehicle manufacturer with over 20 years of experience specializing in the fields of design, engineering, prototyping and manufacturing of armored commercial and tactical vehicles. We have grown substantially over the years and have become one of the most technologically advanced armored vehicle manufacturers in the world.

The company offers an impressive number of 90 different vehicle models in its portfolio covering segments such as Tactical Response Vehicles, Armored Personnel Carriers, Riot Control Vehicles, Cash in Transit Vehicles, Ambulances, Armored SUVs and Luxury Sedans to name a few. IAG's core competency is the ability to engineer and design vehicle armoring solutions providing optimal survivability and reliability, while maintaining superior driving dynamics and performance.

As proof of our company's capabilities, in April of 2010 International Armored Group became one of the world's first armored vehicle manufacturers to construct a fully certified armored vehicle, the BRV2009 VR7 Toyota Land Cruiser 200, accredited by Beschussamt Mellrichstadt to protect against high-powered rifle fire and improvised explosive devices (IEDs).

Our global footprint enables us to supply North American, European, Gulf Country (GCC) and Right-Hand Drive type vehicles. We have access to an extensive range of chassis that can operate in harsh temperature environments and low quality fuel. IAG's production plants are strategically located near major sea and air ports allowing our experienced logistics team to transport our armored vehicles worldwide.

With locations in the United States, Canada, United Kingdom, Turkey, Bulgaria, United Arab Emirates, South Africa, Pakistan and Iraq, International Armored Group remains dedicated to producing the highest quality armored vehicles together with on-time delivery and professional service.

Today, thousands of vehicles bearing the IAG logo are operating in some of the most hostile zones in the world as a testament to the class leading quality that IAG's clients have come to expect from us over the years. Our exclusive SmartArmor™ technology featured on our entire product portfolio has a proven track record, with regards to defeating the most typical, as well as the rarest of attacks. Our safety record is second to none with designs amongst the best in the industry today.

Certificates

- ISO 9001:2008 Quality Management System
- VPAM BRV 2009 VR7
- STANAG 4569, Level 2 and 3

International Armored Group (IAG) and Samel-90 Company have opened a manufacturing facility to produce various types of armored vehicles in Samokov, Bulgaria.

The new joint venture company has been called SAMARM. Samel-90 and IAG join their efforts in the development and production of new products for the needs of the Bulgarian army and police, as well as for the needs of the international market. SAMARM company has a capacity to produce between 100 and 120 armored vehicles annually.



Company management

Plamen Tashkov, PhD.
General Manager



Overview

MARS Armor Ltd. is an innovative Bulgarian company, dedicated to delivering high quality reliable personal ballistic protection solutions. The inherent benefits to the clients are physical reliability, simplified servicing requirements and ready availability of parts and maintenance facilities. The factory is spread over an impressive built-up area of over 9360 sq.m. The ongoing scientific research of the impact of high and low velocity bullets on various materials is the basis for developing modern, ergonomic and lightweight solutions for reliable ballistic and stab protection.

MARS Armor product range:

- Body armor for ballistic and stab protection
- Hard armor plates for protection against rifle munitions
- Ballistic shields
- Ballistic helmets
- EOD protective wear
- MOLLE Accessories: pouches and holsters

Business activities

- Export to international defense markets.
- Trading activity focused on the defense markets in the Middle East, Asia, Africa, South America.
- Supply of additional specialized equipment and security systems.

integrated operating and certified management system meeting the requirements of the international standards ISO 9001:2015, ISO 14001:2015 as well as the NATO standard AOAP 2110.

Other activities

Design, development and testing of systems for ballistic protection, protection against fragments and stab protection.

b The company uses its own in-house ballistic laboratory for testing of the raw materials and the finished ballistic protection products.

MARS Armor Ltd. holds a full license for export, import and trade of ballistic and stab protection solutions, specialized equipment and security systems. The company is an established manufacturer, and also a reliable trade partner.

Certificates

MARS Armor Ltd. performs the activities of development, production, testing and delivery of materials and means for ballistic protection in an





Company management

Svetlin Stoyanov
Executive Director



Overview and main products

“MTG - Dolphin” plc was established in January, 1991. For the last 25 years the company has gained strong positions and reputation on the international market as reliable partner in the shipbuilding and ship repair business sector. The production capacity and resource capacity of the Yard allow building of specialized vessels up to 8'500 tons and repair of vessels up to 18'000 tons.

Shipbuilding

- Building of specialized and highly technological ships with complex integration
- Patrol vessels for inland water
 - Offshore patrol vessels/ corvettes
 - Sail training vessels
 - Dredgers
 - Auxiliary fleet ships

Shiprepair

Repair and docking - about 60 vessels of all types per year with total DWT in excess of 1 500 000 t

Conversion

Ships lengthening, widening and retrofitting

Design department

3D software, CAD-CAM

Own laboratory for nondestructive tests, incl. Rh control and laser alignment
24/7 Yard security with CCTV and access control

Certificates

- MTG Dolphin plc is certified for:
- ISO 9001:2008 by LRQA
 - NATO AQAP 2110 by MoD
 - ISO 14001 by LRQA
 - OHSAS 18001 by LRQA
 - Design and manufacturing by BSR, LR, GL, BV

	Floating dock No.1	Floating dock No.2	Outfitting/repair quays
Loading capacity	18'000 t	8'500 t	
LOA	205 m	150 m	1 250 m
B internal	31,5 m	24,4 m	
Draft	9 m	6 m	6 - 10 m



Company management



Dipl. Eng. Ivan Garchev
Executive Director



Dipl. Eng. Nikodim
Kazandzhiev
Executive Director

Overview

Established 45 years ago, "OPTICOELECTRON" in the beginning is one of the most high-tech companies in Bulgaria, specialized in manufacturing of optomechanical, optoelectronic and laser devices and systems for defense applications. After privatization in 1999 and restructuring in a holding company, OPTICOELECTRON GROUP JSC remains the biggest Bulgarian company and one of the leading East European companies in the field of optical devices. OPTICOELECTRON GROUP JSC is specialized in design, manufacture and trade with optomechanical and optoelectronic devices and systems, optical components and assemblies, precise mechanics as well as shape forming tools and appliances. It is built on 260 000 sq.m. terrain formed as an industrial park and has 108 000 sq.m. manufacturing areas. The staff is over 600 high qualified employees - engineers graduated from university and secondary schools. Our production is exported to European Union countries, Near East, and North America markets. We are ISO 9001:2000 certified since 2001. Our NATO Commercial and Governmental Entity code (NCAGE) is 000DU. OPTICOELECTRON GROUP JSC has obtained a Certificate for Registry in the field of international relations "NATO SECRET" and a Certificate for access to operate with state classified information, Statute of supplier for US Government-DUNS Registration.

Main products

Key defence products in our portfolio are as follows: anti-aircraft and ground artillery sights for firing in daytime and in nighttime; day and night optical sights; laser range finders; laser target designators; optical systems for armoured vehicles; video observation and surveillance systems.

Basic subject of activity
Design and development, engineering, trade with optical, optoelectronic, optomechanical, laser and thermovision devices and systems, tools and technological equipment, non standard equipment.

Technological Capacity:
Technologies and machines for manufacturing details, assemblies and microoptics made of optical glass, crystals and semiconductors; CNC metal working machines and centers manufacturing precise mechanical details and assemblies; Specialized Test Laboratories equipped with modern measuring devices for quality control

Structure of military production

- Day sights for guns
- Day sights for artillery
- Night sights for guns
- Thermal optical sights for guns
- Night and day-night devices and systems for armoured vehicles
- Thermal imagers, mobile and immobile systems for observation and reconnaissance
- Laser rangefinders and systems for fire control of artillery
- containers for disposable rocket launcher

Business activities and contacts
Joint research, development and manufacturing of products with leading companies, NATO members.

Certificates

The Company has NATO Supply code for manufacturers NCAGE 000DU registration for national and foreign classified information and DUNS registration as an official statute of supplier for US Government. There is build up and operating System of Quality Management ISO 9001 and AQAP 2110





Company management

Dipl. Eng. Ivan Cholakov
CEO



	OPTIX JSC NCAGE-code of producer in NATO codification system: 001BU CERTIFIED
	EN ISO 9001 : 2015
	EN ISO 14001 : 2015
	ISO / IEC 27001 : 2013
	BS OHSAS 18001 : 2007
	NATO Allied Publication AQAP 2110

Protecting your future

For more than 20 years we have put the best of the knowledge and the skills of our team to ensure a safer world.
We have developed equipment to make the hardest missions possible and to keep the peace wherever needed. Because the military and security units at the frontline are not driven by hatred but by the love for what is behind their backs. By using the devices and the systems of OPTIX, they protect the order and the prosperity of regions and countries. They protect their friends, their parents, their loved ones and their children. They protect the future.
OPTIX designs, produces and markets its own series of thermal imaging and night vision devices, day scopes and integrated systems for strategic surveillance and security. The company offers in its portfolio innovative solutions for the sectors of defence, security, nature protection, sport's hunting optics, medicine and industry. Due to the certified quality standards OPTIX is preferable partner for deliveries of optical, mechanical and electronic assemblies and elements.

The company is selling its production in more than 45 countries from all around the world.

THERMAL IMAGING

- BidentifieR Series - Uncooled Thermal Imaging Bi-ocular
- ZIR Series - Thermal Clip-on
- Diana IR Series - Thermal Monoculars / Sights
- eXviZion Series - Handheld Thermal Cameras
- Identifier Series - Thermal Sights
- Pagot - Thermal Sight for grenade launchers

NIGHT VISION

- Diana TT - Twin Tube Night Vision Goggles
- Diana M40 - Night Vision Monocular
- Diana A - Aviator Night Vision Goggles
- Diana - Single Tube Goggles
- Diana 3x, 5x, 6x, 10x - Binoculars
- NVA Series - Clip-on
- ONS Series - Sights

DAY SIGHTS

- MK-6 Series - Red Dot Sights
- ODS Series - Day Vision Sights
- PGO Series - Grenade Launcher Sights

OEM & INTEGRATED SOLUTIONS

- OPTIX X-Core - Thermal Imaging Engine
- Minion Series - Fixed Thermal Imaging Cameras
- Minion R Series - Ruggedized Thermal Imaging Cameras
- Minion DE Series - Ruggedized Thermal Imaging Driver Enhancer
- Minion L Series - UAS Thermal Imaging Cameras
- Goliath Series - Uncooled Thermal Imaging Cameras
- HeatSeekIR Series - Cooled Thermal Imaging Cameras
- DayBreaker Series - Day Cameras
- PAORAMix360° Series - Pan/tilt Units
- OPTIX GUARD Series - Multi-sensor Systems
- OPTIX Mobile GUARD Series - Mobile Surveillance Systems

65, Zahari Stoyanov Str.,
4500, Panagyurishte, Bulgaria
e-mail: optix@optixco.com
www.optixco.com
Tel.: +359 357 6 41 25

Fax: +359 357 6 30 97
facebook.com/Optixco
youtube.com/optixcobg
instagram.com/optixco
linkedin.com/company/optix-co



Company management

Dipl. Eng. Petar Georgiev
Managing Director



Core business/main products

Samel-90 was established in 1964 aiming at satisfying the needs of the army for military electronic equipment. Now the company has expanded its scope of activities.

Products

- Mobile, portable, manpack and stationary jammers against RCIED
- Cell phone, prison and Anti-drone jammers
- GPS jammers
- HF/VHF Artillery radio jammers
- Mobile communication, mobile command post and VIF radios
- Armoured vehicles
- Integration of special vehicles

Technological capabilities

- Manufacturing of electronic assemblies
- Metal pressing and machining, including CNC machining, bending and laser cutting
- Welding of steel, ballistic steel, aluminum
- Die-casting

- Galvanic, powder and wet painting
- Sandblasting
- Ceramics for armored vehicles and for bullet proof vests
- Design and manufacture of ferrite, piezo-ceramic and steatite ceramics.
- Design and manufacture of tooling

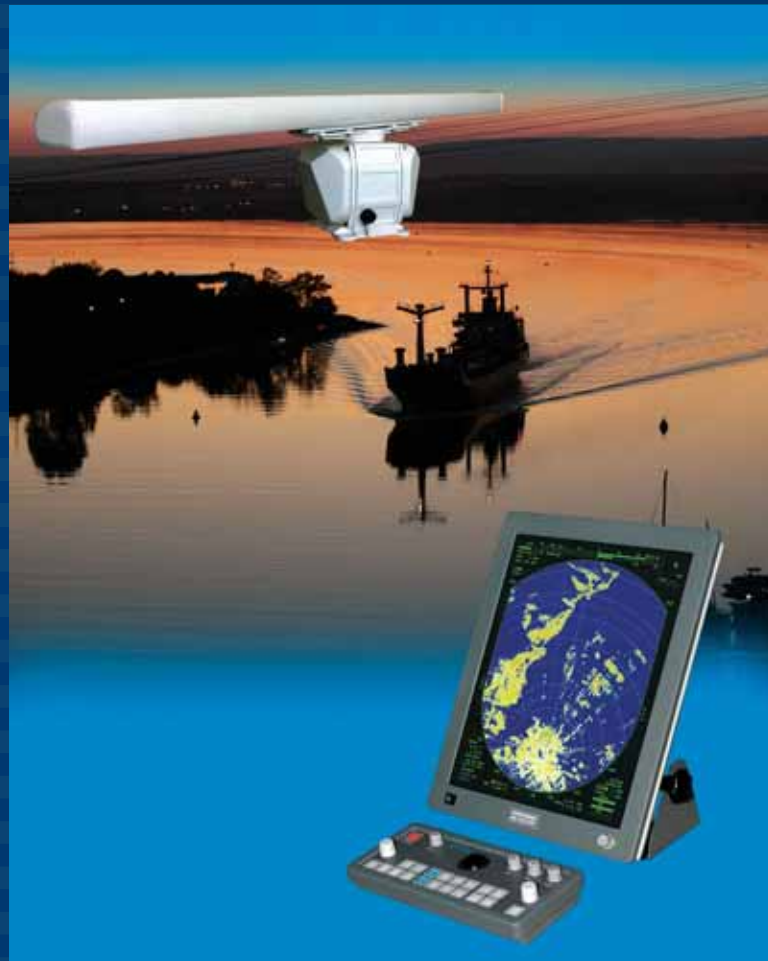
Projects, References

Regarding the range of jamming systems, Samel-90 PLC can provide customizations based on customer specific requirements and applications. At times when the protection of people and public places is of particular importance, Samel-90 is implementing many projects in Europe, Africa, Middle and Far East countries and Asia.

Samel-90 PLC is certified by Quality Management and Assurance System ISO 9001:2015, ISO 14001:2015, BS OHSAS 18001:2007. Since July 2004 Samel-90 has been certified according to the NATO standard AQAP 2110.

Samel-90 Company and UAE- based International Armored Group (IAG) have opened a manufacturing facility to produce various types of armored vehicles in Samokov, Bulgaria. The new joint venture company has been called SAMARM. Samel-90 and IAG join their efforts in the development and production of new products for the needs of the Bulgarian Army and police, as well as for the needs of the International market. SAMARM company has a capacity to produce between 100 and 120 armored vehicles annually.

18 Prespa St., 2000 Samokov, Bulgaria
Tel.: +359 722 68 201
Fax: + 359 722 66 337
Email: office@samel90.com
www.samel90.com



Company management

Eng. Peter Milkov
Chief Executive



Overview

Tcherno More Co., Varna is the successor of a state owned enterprise established since 1966 for production of civil and defence radar equipment. Now, Tcherno More Co. is a joint stock company, where 100% of the shares are owned by private shareholders. The company is ISO 9001:2008 and AQAP 2110 certified.

Scope of Business

Design, production and trade with:

- Multisensor Integrated Systems for Border Surveillance and Control;
- Marine and River Navigation Radar Systems for Large and Small Ships;
- Ground Radars;
- Coastal Radar Systems;
- Airport Surface Movement Radars;
- Mechanical Modules for Control Rooms;
- Spare Parts and Accessories for Vehicles and Forklifts;
- Wood-processing and Other Hobby Machines;
- Special Tooling Equipment;
- Consumer Goods.

Main Products

NEW TFT RIVER RADARS TM 7216/7/9 SERIES

This radar offers a high resolution colour FTP display. Radar signal is processed and displayed with an extremely good quality. It is

designed to improve safety of river vessels of any kind, navigating in rivers, channels, narrow waters, entering or leaving harbours.

GROUND RADAR HP-100M

This Ground Radar HP-100M is designed to automatically detect moving ground targets, to identify them and to determine their co-ordinates at any time of year and under any ambient conditions (presence of fog, dust, smoke, etc.). It can be used to protect sensitive sites (nuclear power stations, airports, warehouses), borders, pipelines, etc.

HP-100M is a man-portable, surveillance, Frequency Modulated Continuous Wave (FMCW) radar with Low probability of Intercept (LPI). Fast Fourier Transformation (FFT) is used to automatically detect moving ground targets and to analyze their spectrum. Whenever the amplitudes of the spectrum ingredients exceed the adjustable thresholds, the system produces audio and visual alarms, which indicate detection of a target. Operator can observe targets location, direction of their movement, as well as their trajectories on a LCD display. It can select detection range, range resolution, surveillance sector (within 0° - 360°), sound volume, etc. The ETHERNET interface built-in the radar unit permits several transceivers to be connected in a network and be controlled by one standard PC, as well as be integrated with other systems. The state-of-the-art solid state components and low power transmission/consumption improve its reliability (MTBF) and reduced MTTR. HP-100M can be equipped with a day camera or thermal vision for better target classification and identification. A GPS is built-in the radar in order to precisely determine self-

location on the electronic map entered in the display. HP-100M can be transported by any means (ground, sea, air). Its low weight and user-friendly interface enable one only operator to carry, quickly deploy and use it without long training required.

GROUND SURVEILLANCE RADAR HP-200

Extended power and range compared to HP-100M
Detection ranges: >10km for a single person; > 18km for a heavy vehicle
Frequency modulated continuous wave ground radar with 0-360° mechanical rotation
Easy to deploy from 2 or more personnel, can be operated by a single person

COASTAL RADAR SYSTEMS AND MODULES FOR THEM

The Coastal Radar System (CRS) provides: data required for vessel traffic control; search and rescue of vessels in distress; surveillance for contraband, drugs traffic and illegal emigration by sea; surveillance for illegal fishing and exploitation of under water resources, based on:

- Antennas: Production of 7, 9, 18 and 21 feet wave-guide slotted antennas for X-band with linear horizontal or fixed circular polarization for the vessels traffic control systems;
- A range of transceivers with 4, 12 and 25 kW pulse power and high-sensitive receivers with logarithmic or linear characteristics;

- Display units and modules for tracking up to 200 targets; possibility to compress and transfer radar data about targets, developed based on FPGA matrixes and signal processors.

AIRPORT SURFACE MOVEMENT RADARS - providing surveillance of airports at lack of visibility; mechanical modules for the equipment of airport control rooms.

Engineering Projects

Multisensor Integrated System for Surveillance and Control of Sea, River and Land Borders:

They are based on remote fixed stations for technical surveillance, mobile surveillance stations and perimeter signalling security systems, connected through a common communication system with control centres. The systems are designed for:

- defence of the sea, river and land borders through an automatic surveillance, detecting and identifying vessels in territorial waters or trespassers and vessels intend to cross the national border
- measures to help people and vessels in disaster at sea or land and supporting the coast guard and other institutions in search and rescue operations (SAR)
- spreading and exchanging information in real time with other agencies and institutions

The remote fixed stations and mobile surveillance stations for visual and technical surveillance of a multisensor integrated system include: Radar systems;

Equipment for radar data processing; Electro-optical camera systems; Automatic identification systems (AIS); Hydro meteorological sensor systems; Equipment for voice and data communication and other sensors and equipment depending on the requirements of the client. The information collected by all sensors is transmitted to the centres, archived, processed and displayed as a situation image including radar information, AIS, video information from the cameras, hydro meteorological information, voice and service information. The systems provide effective surveillance, monitoring and control of any national border.

Market Positions

The management team developed long-term contacts with:

- Many well-known and successful European companies from Germany, France, The Netherlands etc. Bulgarian Border Police;
- Ministry of Defence of Bulgaria;
- Bulgarian Navy, and
- Air Traffic Control Authority of Bulgaria.;

The company is the only Bulgarian producer of marine/river radars and navigation aids.

**FOR ANY FURTHER INFORMATION AND BUSINESS CONTACTS
PLEASE DO NOT HESITATE TO CONTACT US**



Company management

Ivan Doskov
Executive Director



Overview

"TEREM" SHC, Sofia, as a successor to the "Military Bases and Factories" Department of the Ministry of Defence was established pursuant to Council of Ministers Resolution in 1965. It was structured as an economic entity comprising the military-repair factories of the Ministry of Defence and providing repair and overhaul of military equipment for the Bulgarian Armed Forces. Over the period from 1965 to 1988, meeting the needs of the Bulgarian Armed Forces, the Department provided repair, overhaul and modernization of military equipment and production of spare parts for this equipment, as well as export of repair of aviation equipment, ship repair, manufacture of armed vehicles, complete sets, units and spare parts for other countries. In 1998 through a decree issued by the Council of Ministers the Department was reorganized into a 100% state-owned Sole Proprietor Joint-Stock Company operating in compliance with the Commercial Law and the economic legislation of the Republic of Bulgaria. The rights of the state as a sole proprietor of the capital of "TEREM" SHC are exercised by the Minister of Defence. In 2004 the company was reorganized by separating from it and establishing single person limited liability companies whose capital is owned by the sole proprietor "TEREM" SHC. At present the company has 6 daughter companies and owns shares in two other companies performing repair, overhaul, modernization and logistic support of:

- aviation equipment - aircraft, aircraft engines, helicopters and aircraft service equipment;
- ship repair - ships, armament and equipment for the Navy;
- armoured equipment - tanks, track and wheeled armoured

vehicles, heavy and light trucks, jeeps, coaches and manufacture of spare parts;

- small arms, light weapons, artillery weapons, missiles and ammunition;
- radar and communication equipment.

The daughter companies are as follows:

- "TEREM - LETETS" EOOD, Sofia, whose activities are repair and overhaul of aviation equipment (helicopters);
- "TEREM - OVECH" EOOD, Provadia, whose activities are repair and overhaul of vehicles and armoured equipment;
- "TEREM - KHAN KRUM" EOOD, Targovishte, whose activities are repair and overhaul of armoured equipment and manufacture of spare parts;
- "TEREM - KRZ FLOTSI ARSENAL" EOOD, Varna, whose activities are repair and overhaul of ships, armament and equipment for the Navy;
- "TEREM - IVAILO" EOOD, Veliko Tarnovo, whose activities are repair and overhaul of classical artillery and missile weapons, destruction and demilitarization of weapons and missile systems;
- "TEREM - TZAR SAMUIL" EOOD, Kostenets, whose activities are repair and utilization of ammunition.

Besides meeting the needs of the Bulgarian Armed Forces, by means of the available production capacities and the existing staff the company also performs export of repair and overhaul of armament, equipment and spare parts. It manufactures machine-building products for civil use and is an example of successful business in the field of supply and maintenance of weapons and equipment for the Bulgarian Armed Forces. "TEREM" SHC is a sole leader on the home market of the Republic

of Bulgaria regarding repair and overhaul of armament and equipment for the National Security System. "TEREM" SHC is the only company in this country possessing the required production capacity and qualified staff for performing these activities. Thanks to its capacities for repair and overhaul of aviation engines and aircraft, the company occupies serious positions regarding their overhaul on the international market. "TEREM" SHC owns production equipment which is unique for Bulgaria (flexible automated manufacturing systems, multicoordinate processing machines, erosion machines, clean rooms) and which guarantees high-performance technology of overhaul and spare parts production. The company, its daughter companies are certified under ISO-9001 and AQAP 110. In compliance with the requirements of the Classified Information Protection Act are ensured the necessary conditions for safe-keeping and protection of the classified information in TEREM SHC and in its daughter companies. These prerequisites enable the growth of the sales size on the national market in the following trends:

- participation in programs for repair, overhaul, modernization, production, utilization and logistical support of armament and equipment for the needs of the Bulgarian Armed Forces;
- expanding commercial production on the basis of the technologies to be implemented regarding rearmament of the Bulgarian Armed Forces.

"TEREM" SHC believes that being the only comprehensive structure which has remained within the frame of the military-industrial complex of the Republic of Bulgaria it will play a key role in the performance of offset programs accompanying modernization and re-equipment of the Bulgarian Armed Forces in compliance with the NATO standards.

The democratic changes in the Republic of Bulgaria and the country's membership in NATO urged the necessity of substantial cuts, restructuring, rearmament of the types of armed forces and placed new requirement regarding quality and capabilities of the Army. Everything mentioned above has also an impact on the activities of "TEREM" SHC, which is an economic entity created entirely for the purpose of meeting the needs of the Bulgarian Armed Forces and hence being strongly dependent on these needs. Regardless of the transition difficulties "TEREM" SHC together with its daughter companies manages to give an answer to the new requirements on the part of the Ministry of Defence and to successfully find its place and develop. Since 2003 the company has actively been involved, and jointly with foreign companies, in programs for modernization of armament and equipment of the Bulgarian Armed Forces:

- modernization of RLS P-37 and P-18;
- modernization of "BTR-60PB" armoured personnel carrier;
- life extension and transition to on-condition maintenance of MiG-29;
- modernization of Mi-17 and Mi-24 helicopters.

It is envisaged that during the coming years the company will participate in modernization of aviation equipment, armoured equipment, anti-aircraft missile systems, ships, providing diesel engines for the fleet of vehicles, etc. for the needs of and under programs of the Bulgarian Armed Forces. Since the end of 90-ies of the 20-th century "TEREM" SHC has successfully been participating in programs for destruction, utilization and demilitarization of surplus armament, ammunition, anti-air systems and equipment of the Bulgarian Armed Forces. In this trend have been fulfilled projects, part of which were financed by Programs of the United Nations and the US State

Department:

- utilization of anti-infantry mines;
- utilization of small arms and light weapons;
- utilization of SS-23, "Frog" and "Scud" missile systems.

Some NATO's southern-wing member countries are also interested in the utilization of ammunition, armament and equipment in "TEREM" SHC. In this connection we are working for the enlargement of utilization production capacity of the company strictly observing of the relevant ecological regulations. The capacity of the company and the production qualification of the staff outline "TEREM" SHC as the only organization in Bulgaria which is capable of taking upon itself a large part of the activities regarding maintenance of the complicated weapon systems having been in service with the Bulgarian Armed Forces, their repair and logistic support - tasks which have traditionally been fulfilled by the regular staff of the Bulgarian Armed Forces, but after reducing the number of the above staff, these tasks should be transferred to the trade companies through the so-called "outsourcing". We believe that these opportunities of "outsourcing" of "TEREM" SHC will also be used by the armies of the NATO member countries during exercises and training on the territory of the country, during establishing NATO bases in the country and for some of the missions abroad with the participation of the Republic of Bulgaria - in Afghanistan, Iraq. The leaders and the staff of "TEREM" SHC are aware of the challenges of the changes and the requirements of the new economic conditions and are taking the relevant management decisions for successful business regarding the main activities of the company - provision and maintenance of weapons and military equipment for the needs of the national security of the Republic of Bulgaria



Company management

Dr. Dobrin Ivanov
Manager



Overview

TRANSMOBIL Ltd is a private company founded in 1990 in Sofia. The company focuses on trade with products and technologies for military purposes. Employees and consultants of the company are people with considerable experience in both industry and the military. This enables us to analyze and solve problems in all their complexities and according to the needs of our customers. TRANSMOBIL Ltd is officially licensed by the Government of the Republic of Bulgaria for trade in Military Equipment.

AREAS OF ACTIVITY

We are specialized in the following fields:

- Trading with military equipment, weapons, ammunitions, machines and equipment for military production and military technology.
- Engineering solutions, analysis of the condition of ammunition with long shelf life and utilization.
- Repair and modernization of heavy armored vehicles and tanks.
- We develop, finance and offer our own engineer solutions for production of artillery ammunitions, medium automatic gun ammunitions and small firearm ammunitions.

Production of RPG-7 Rounds with high efficiency including grenades with high-velocity kinetic striking elements and cumulative-thermobaric grenades.

Transmobile Production base: "Transarmory" Ltd, City of Sopot.

- Production of shell-bodies with calibers ranging from 60 to 155 mm and a length of up to 700 mm. Mortar bomb-bodies with calibers from 60 to 120 mm.

Transmobile Production base: "Khan Tervel" factory, City of Tervel.

INTERNATIONAL ACTIVITY AND EXPERTISE

We are working in cooperation with a number of Foreign Government Structures and Companies. Our goal is to provide top quality goods to our clients and to achieve long term relationships. Our expertise is internationally recognized due to many years of experience in the field of military production and trade.



Company management

Valeri Mitkov
Chairman of the Board of Directors



Overview

Development, production and trading with explosive materials, blasting devices and engineering ammunitions.

Main products

Videx produces:

- explosive materials - Videxit, Ammonite 6, Ammonite 6 FW, Roughly dispersed ammonites, ANFO-L, Balkanit, Skalenit, Metanit
- blasting devices - Booster of pentolite, nonelectric initiation system VIDEXDET
- hand grenades and engineering ammunitions.

The production is aimed at satisfying the needs for powder explosives, roughly dispersed ammonites and blasting devices on the internal and foreign market.

Other activities

Transport, forwarding and security services, execution of industrial blasting works.

Certificates

There is built up and operating System of Quality Management / assurance/ in compliance with ISO 9001:2000. Videx JSC is in process of certification according to ISO 14001 Environmental management systems and OHSAS 18001 Occupational health and safety management systems. Our products possess "CE" certificates, according to the Council Directive 93/15/EEC and conformity certificates according to the Decree on the important requirements and valuation of the conformity of the industrial explosives.





**BULGARIAN DEFENCE INDUSTRY
ASSOCIATION**

Address:

1574 Sofia, 67 Shipchensky prohod Str.

Tel.: +359 2 46 26 255

Fax: +359 2 46 26 300

E-mail: bdia@ims.bas.bg

E-mail: stvims@ims.bas.bg

www.bdia-bg.com

